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Here is a list of the steps we will be taking to find you a home.

- 1. Discuss what amount of money you will need on hand to start the home buying process
 - Earnest money is 1% of contract sales price
 - Option Money is .05% of contract sales price
 - Inspections cost \$300-\$700 dollars
 - Appraisal cost \$400-600 dollars
 - Title fees are around \$600.00
- 2. Review the tools we will use to search for a home
 - Homesnap. A mobile app
 - Austin MLS. A Desk Top Search Tool
 - 3rd party sites
 - Realtor search
- 3. Review your loan package
 - O Down Loan, FHA, Conventional, Cash
 - Where the down payment comes from
 - What are closing costs
 - How we calculate the down payment amount
- 4. The overview
 - Financing
 - Home search
 - Offer
 - Negotiation
 - Acceptance
 - Inspection
 - Repairs negotiation
 - Appraisal
 - Possible Price Negotiation
 - Closing